

Mr J Illingworth  
Illingworth McNair  
164 Main Street  
Bingley  
BD16 2HR

15<sup>th</sup> January 2007

Dear Jamie,

## TESTAMONIAL – CARMARK

Carmark are an independent supplier of New & Used Cars and Commercials, based in Baildon, West Yorkshire. We have over 12 years Motor Trade Experience supplying vehicles throughout the UK.

In October 2006, Carmark's Motor Trade Policy was due for renewal. Since starting Carmark, I had always used Bollington Insurance in Cheshire for my cover.

Having met Jamie Illingworth at BNI Airedale and over time, got to understand what Illingworth McNair offer, I asked Jamie to look at my renewal.

I was amazed at the outcome. Jamie placed me with EXACTLY the same Insurance Company, with EXACTLY the same level of cover and terms, for a whopping £350 saving!!

I would have no hesitation in recommending Jamie & Illingworth McNair to any of my customers, family or friends. The whole process was handled very efficiently indeed and the on-going customer service is outstanding.

May I also mention a brief testimonial to BNI – had I not been invited to join this Chapter last August, then I would not have met Jamie, hence I would still be paying over the odds for my Insurance Policy!!

Yours sincerely



**MARK CAPSTICK**